

Message Text

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15

ORIGIN AF-06

INFO OCT-01 ISO-00 MC-01 PM-03 EB-07 COME-00 DODE-00

TRSE-00 CIAE-00 INR-07 NSAE-00 RSC-01 NSC-05 SP-02

SS-15 /048 R

DRAFTED BY AF/I:JAANDEREGG:PCS

APPROVED BY AF/I:JAANDEREGG

AF/E: DWATERMAN

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R 041947Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

C O N F I D E N T I A L STATE 025196

E.O. 11652:GDS

TAGS: PFOR MASS BTRA SU

SUBJECT: TRAVEL OF SIKORSKY REPRESENTATIVE

REFERENCE: KHARTOUM 022701

1. SIKORSKY MAKES BOTH MILITARY AND CIVILIAN HELICOPTERS. WE ADVISED ENGELHARDT THAT DEPARTMENT WOULD NOT AT THIS TIME APPROVE ANY REQUEST FOR MUNITIONS CONTROL LICENSE FOR SALE OF MILITARY HELICOPTERS TO SUDAN. AS FOR CIVILIAN HELICOPTERS, WE ADVISED HIM THAT DEPARTMENT WOULD RECOMMEND AGAINST ANY USG FINANCING OF COMMERCIAL SALE TO SUDAN. CONCEIVABLY, SUDAN GOVERNMENT MIGHT WISH TO PURCHASE CIVILIAN HELICOPTERS AND COULD ARRANGE PRIVATE FINANCING, PERHAPS THROUGH SIKORSKY. THIS DOES NOT SIGNAL MODIFICATION IN U.S. POLICY TOWARD MILITARY SALES.

2. DESPITE THIS DISCOURAGING ADVICE, ENGELHARDT CHOSE TO TRAVEL TO KHARTOUM. HE STATED THAT HIS PURPOSE IS LESS TO MAKE IMMEDIATE SALES AND MORE TO LAY GROUND-WORK FOR POSSIBLE FUTURES SALES OF CIVILIAN HELICOPTERS. WE ALSO RECOMMENDED HE CALL AT EMBASSY UPON ARRIVAL FOR ADDITIONAL BRIEFING ON LOCAL FACTORS. IN THIS WAY,
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EMBASSY CAN REINFORCE NEGATIVE ADVICE WE GAVE HIM HERE.

3. FYI: IN DISCUSSIONS WITH US, ENGELHARDT SEEMED
PRIMARILY INTERESTED IN POTENTIAL FOR SALES TO PRIVATE
FIRMS AND SUDAN GOVERNMENT CORPORATIONS OF CIVILIAN
HELICOPTERS FOR USE IN OIL EXPLOREATION AND
AGRIBUSINESS. SUCH SALE OF HELICOPTERS FOR CIVILIAN
END USE ARE NOT SUBJECT TO MC LICENSE PROCEDURES.
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Message Attributes

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Concepts: MILITARY SALES, HELICOPTERS
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Draft Date: 04 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
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Disposition History: n/a
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To: KHARTOUM
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